



Huntington Ingalls Industries Who We Are –

Mississippi Reshoring Summit

September 24, 2014

Decorative blue wavy lines are present in the bottom left and bottom right corners of the slide, consisting of multiple overlapping, flowing lines in various shades of blue.

Lori A. Harper
Vice President, Supply Chain Management
Ingalls Shipbuilding



Huntington Ingalls Facts

- Annual revenues of approximately \$6.8 billion and current backlog of approximately \$24.2 billion
- Employees: more than 39,000; largest industrial employer in Virginia, largest private employer in Mississippi
- Key Locations:
 - NEWPORT NEWS SHIPBUILDING
 - Newport News, VA (Nuclear Aircraft Carriers, Submarines, Overhaul)
 - Virginia Beach, VA (AMSEC, Fleet Support)
 - San Diego, CA (Continental Maritime of San Diego, Fleet Repair & Support)
 - Broomfield, CO (The S.M. Stoller Corporation, Environmental, Nuclear, and Technical Consulting and Engineering Services)
 - Houston, TX (UniversalPegasus International, Engineering and Project Management Services to Domestic and International Energy Markets)
 - INGALLS SHIPBUILDING
 - Pascagoula, MS (Surface Combatants, Amphibs, CG large cutters)
 - New Orleans, LA (Amphibs, Auxiliaries)
 - Gulfport, MS (Composite R&D, Composite Components)

The Nation's Leading Military Shipbuilder



Ingalls Shipbuilding



- 12,000 employees at three sites across the Gulf Coast
- Building four classes of ships simultaneously—eight ships now in production
- Won a contract in June 2013 to build 5 additional *Arleigh Burke*-class destroyers
- Builder of record for LPD and LHA classes of amphibious assault ships
- Builder of largest multi-mission National Security Cutter for the U.S. Coast Guard



USCG National Security Cutter



DDG 51 Surface Combatants



LPD 17 Class Amphibious Transport



LHA 6 Amphibious Assault Ship



Supply Chain Management Organization



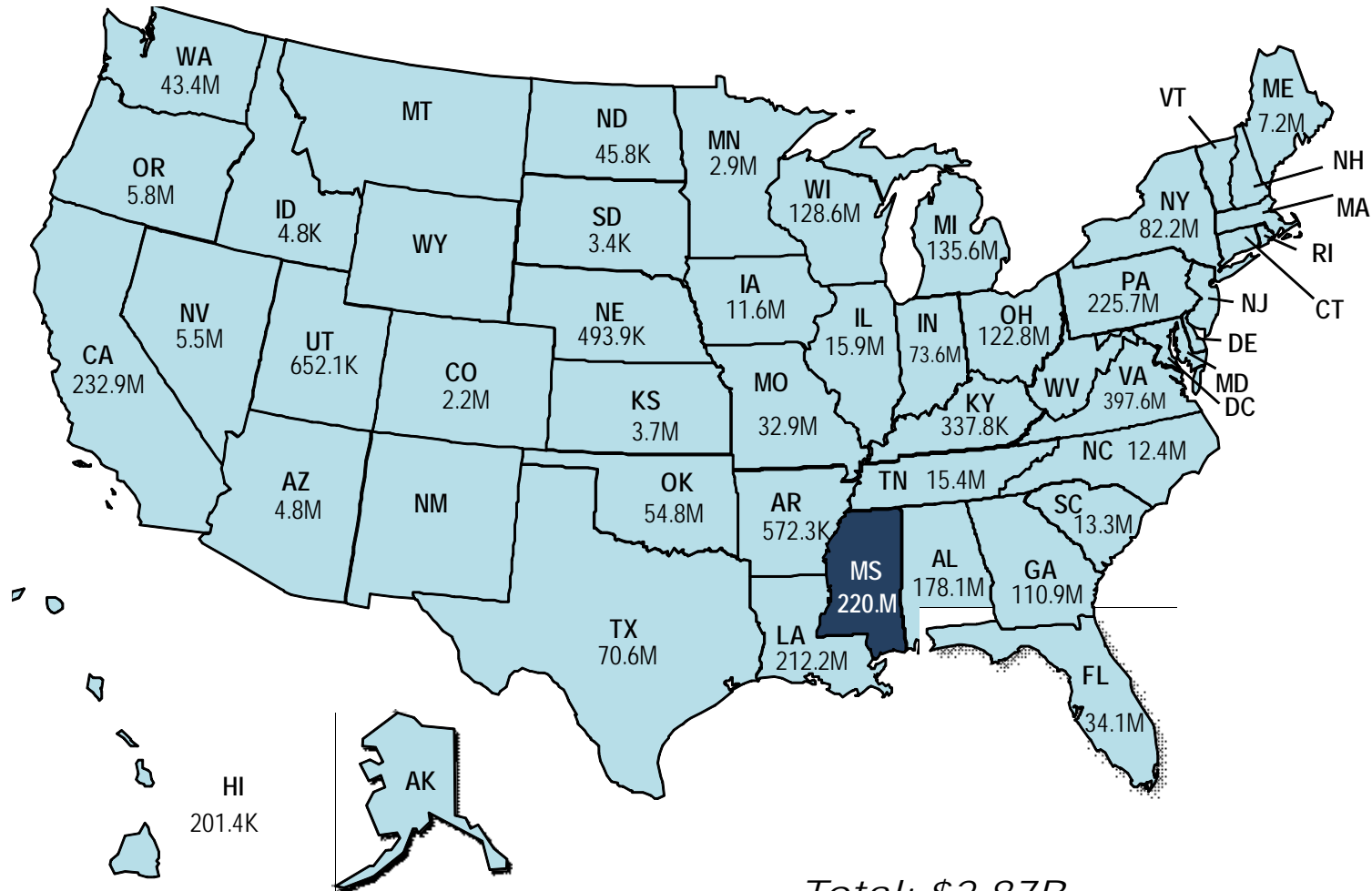


Material Acquisition Organization





Ingalls Demographic Spend - National Jan 2011 – Dec 2013



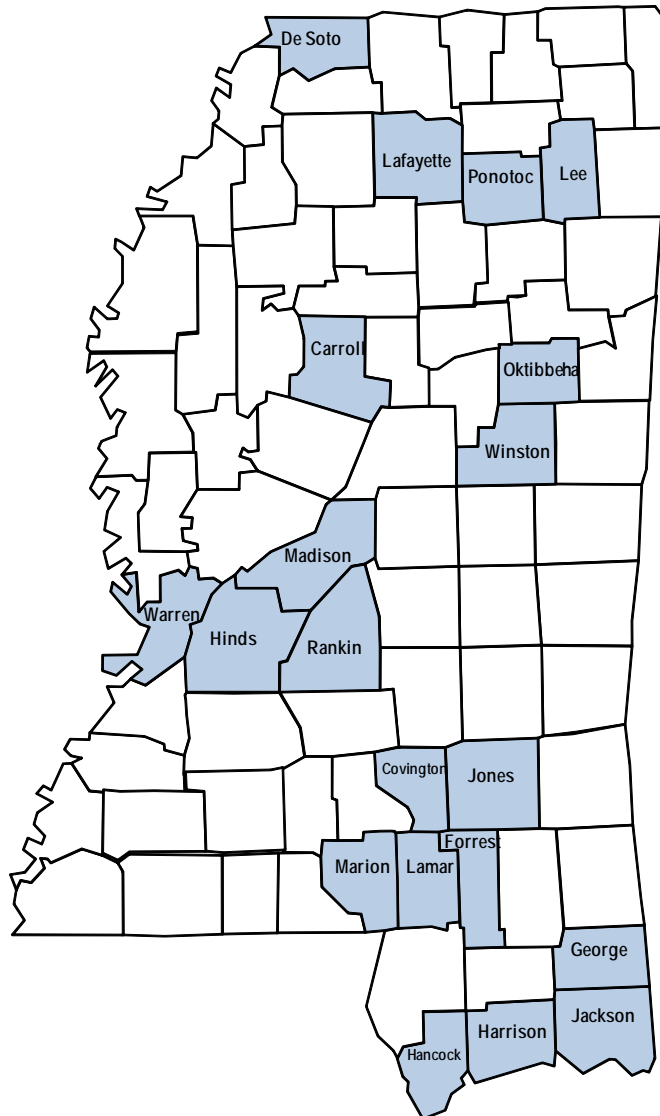
CT	65.M
DC	13.8M
DE	819.3K
MA	118.9M
MD	12.9M
NH	4.M
NJ	197.4M
RI	375.5K
VT	1.4M
WV	915.8K

Total: \$2.87B



Ingalls Demographic Spend - Mississippi

Jan 2011 – Dec 2013



County	Grand Total
Carroll	\$13,332
Covington	\$23,150
DeSoto	\$7,798
Forrest	\$107,360
George	\$2,979,711
Hancock	\$29,307
Harrison	\$35,196,791
Hinds	\$1,884,680
Jackson	\$172,081,346
Jones	\$713,783
Lafayette	\$50,344
Lamar	\$26,000
Lee	\$375,528
Madison	\$5,751,939
Marion	\$518,240
Oktibbeha	\$30,016
Pontotoc	\$19,000
Rankin	\$447,574
Warren	\$2,000
Winston	\$416,439
Grand Total	\$219,983,075



2014 Small Business Calendar of Events



EVENT	LOCATION	DATE
MS Minority Business Alliance 14th Annual Recognition Awards	Jackson, MS	10/02/2014
MS Enterprise for Technology (MSET) Lunch and Learn (Ingalls)	Stennis, MS	10/16/2014
Partners for Environmental Progress (PEP) Reverse SB Trade Show	Ft. Whiting Auditorium, Mobile, AL	10/16/2014
HOB NOB	Jackson, MS	10/30/2014
National Minority Supplier Development Council (NMSDC) Conference	Orlando, FL	11/2-5/2014
Department of Defense Industry Day (Fee to attend)	Biloxi, MS	11/06/2014



Potential Suppliers



- Purchasing Decisions – Best Value
 - Cost – Acquisition and Total Ownership
 - Quality Scores factor into Decision
 - Financial Ratings from Industry Sources
 - Need qualified, predictable, affordable suppliers
 - Innovation will find it's way in to new ship designs
- How do I get on the Bidders List?
 - General Inquiry:
 - IngallsProspectiveSupplier@hii-ingalls.com
 - Supplier Profile Forms:
 - <https://spars.huntingtoningalls.com/procurement/index.html>